

Job Vacancy

Sales Executive - Wales

Location: Bridgend & Ebbw Vale, Wales

Hours of Work: 40 hours per week

Salary: Competitive + Company Car + Bonus Scheme

The Role

An exciting opportunity has arisen for a Sales Executive to join the Crendon Timber Engineering team. You will be responsible for the growth and maintenance of branch sales within the merchant, small builder and self-build sector, as well as offering support to the wider region.

Role Responsibility

Some of your responsibilities will include:

- Proactively chasing sales opportunities, finding new business, and developing relationships with new and existing customers.
- Enquiry generation through proactive estimating helping to drive quick response to quotations and order generation.
- Organising customer visits.
- To provide feedback on pricing levels.
- Support internal sales enquiries, advising product availability, delivery dates, transport schedules and product lead times promptly and accurately.
- To assist in collecting payments, where this is appropriate.
- To issue, collate and follow up on customer surveys.

Skills Required

- Strong communication skills, both written and verbal.
- Driving license and willingness to travel for work.
- Sales experience.
- Building products experience.
- Experience using management software to ensure accurate and up-to-date reporting.

What do we offer?

We work hard to continuously improve our reward package, taking into consideration the view of every single employee to make sure we remain an industry leader. Some of the highlights of the fantastic benefits and rewards you can expect include:

- Generous holiday allowance.
- Bonus scheme.
- Long service awards.
- Employee referral scheme.

Applications

If you would like to apply for the role, please send your CV to: hr@crendon.co.uk

